



ENTREPRENEUR RESOURCE GUIDE

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1 CED - CED, the southeast's largest entrepreneurial support organization, connects emerging growth companies with the necessary tools and resources to start something new. A private, non-profit organization, CED harnesses its broad network to support companies that want to take their business to the next level.

Contact: Jane Royall | jroyall@cednc.org 919-226-0468 | www.cednc.org | 334 Blackwell Street, Suite B012, Durham, NC 27701

2 AgileRTP Meetup - Are you a fan of the Manifesto for Agile Software Development and in the RTP area? Meet other local people interested in Agile methods of software development at our monthly meetup.

Contact: Catherine Louis | Cll@cii-group.com 919-244-1888 | www.meetup.com/agileRTP/ | 310 Rustic Ridge Rd., Cary, NC 27511

3 American Underground – Here you will meet some of the most influential and instrumental startups, incubators and thought leaders in the Southeast. Access to The Underground gives high-growth companies the flexible office space and connections necessary to reach their potential. Network, learn, work and grow in the heard of a thriving entrepreneurial ecosystem.

Contact: Adam Klein | aklein@americanunderground.com | www.americanunderground.com | 334 Blackwell St., Durham NC 27701

4 Association for Corporate Growth - The Association for Corporate Growth, Raleigh Durham, serves as a catalyst for business growth by providing businesses with relevant knowledge, sources of capital, and other resources. Our vision is to create a business climate where regional companies thrive, contribute to the prosperity and vitality of the community, and serve as models of sound, ethical leadership and sustainable growth.

Contact: Debra Michie | Debra@acgraleighdurham.org 919 453 2997 | <http://www.acg.org/raleighdurham/>

5 BIG Council (Charlotte) - Business Innovation & Growth (BIG), a membership non-profit organization, aims to create an intimate community of like-minded, high potential entrepreneurs and provide a meaningful and rewarding peer-to-peer exchange among those facing similar challenges with growing their businesses. BIG is the “safe haven” for entrepreneurs to share challenges and mistakes, as well as successes, thereby feeling rejuvenated and energized to conquer that next big hurdle.

Contact: Terry Cox | terry@bigcouncil.com | www.bigcouncil.com | 1927 S. Tryon Street, Suite 310, Charlotte, NC 28203-4688

6 Blackstone Entrepreneurs Network – The Blackstone Entrepreneurs Network represents a unique approach to accelerating the growth trajectory of promising startups in the Research Triangle Park region in North Carolina. Funded by a \$3.63 million grant from the Blackstone Charitable Foundation in New York, the network joins Duke, N.C. Central, N.C. State, UNC-Chapel Hill and CED to unleash the region's innovation potential through growth entrepreneurship.

Contact: Bob Creeden | bob.creeden@blackstoneen.org, 919-693-3000 ext. 278 | www.blackstoneen.org | 302 Pettigrew Street, Suite 220, Durham NC 27701

7 Bull City Coworking - At Bull City Coworking, you will enjoy the company of a growing community of telecommuters, freelancers, writers, startups and more. Everyone is working on their own stuff, but we do it together, and we are better off for it.

Contact: Jon Kimball | jonkimball@bullcitycoworking.com | www.bullcitycoworking.com | 112 S. Duke St. Suite 6, Durham, NC 27701

8 Bull City Forward - Bull City Forward connects social entrepreneurs to the resources, knowledge, and relationships they need to realize the full potential of their social ventures. Through our Forward Fellowship, Innovation Challenges, and community of social entrepreneurs, we improve our economy, the lives of our citizens, and the environment within Durham and beyond.

Contact: Keeva Kase | kkase@BullCityForward.org 919-358-6662 | www.bullcityforward.org | 101 W. Main Street, Durham, NC 27701

9 Center of Innovation for Nanobiotechnology (COIN) - The North Carolina Center of Innovation for Nanobiotechnology was organized to promote the economic development and application of nanobiotechnology across the State of North Carolina by promoting innovation and commercialization in the fields of nanobiotechnology and nanomedicine.

Contact: Joe Magno | joem@nccoin.org | www.nanobiotech.org | Gateway Research Park, 2901 East Lee Street, Suite 2400, Greensboro, NC 27401-4904

10 City of Durham Office of Economic and Workforce Development - The Office of Economic and Workforce Development (OEWD) oversees programs and services that help businesses start, grow, stay in, and get recruited to Durham. These services include offering advice to businesses and assisting with financing through our economic development grant and incentive programs. We also administer federal, local, and private grant dollars to help people move forward on a career path, find jobs, and keep them.

Contact: Kevin Dick | kevin.dick@durhamnc.gov | 807 E. Main St., Suite 5-100, Durham, NC 27701

11 Downtown Raleigh Alliance - DRA is an award-winning nonprofit organization whose mission is to continue the revitalization of Raleigh's downtown by enhancing its quality of life and contributing to its economic success.

Contact: David Diaz | daviddiaz@downtownraleigh.org | www.godowntownraleigh.com | 120 S Wilmington St, Ste 103, Raleigh, NC 27601

12 Greater Durham Chamber of Commerce - The Greater Durham Chamber of Commerce is a member-driven organization that serves its members by helping to create and sustain a healthy economic climate. In the area of entrepreneurship, one critical area of Chamber focus is supporting companies that are fast growing with the potential to create a number of new jobs and wealth across Durham and the region.

Contact: Ted Conner | tconner@durhamchamber.org 919-328-8750 | www.durhamchamber.org | 300 W. Morgan Street, Suite 1400, Durham, NC 27701

13 The Greater Durham Black Chamber of Commerce - The Greater Durham Black Chamber of Commerce supports the growth and development of black owned business through training seminars, round-table discussions, and networking socials. Our efforts promote collaboration, a healthy business climate for all entrepreneurs, and equal access to education and opportunity.

Contact: CJ Broderick | thegdbcc@gmail.com 919-237-1908 | www.gdbcc.org | Box 1851, Durham, NC 27702

14 Duke Innovation and Entrepreneurship Initiative - The Duke Innovation and Entrepreneurship Initiative brings to life and deepens Duke's enduring theme of knowledge in the service of society. We seek to make Duke an agent of transformation through an entrepreneurial spirit, generating innovations from the ideas that grow at the university and translating those innovations to positively impact individuals, communities, institutions, and societies. We seek to inspire and prepare all members of the university community for innovative leadership and to actively support and encourage the translation of knowledge in the service of society

Contact: Eric Toone | eric.toone@duke.edu | entrepreneurship.duke.edu | 140 Science Drive, Suite 102 Durham, NC 27708

15 EntreDot - The mission of EntreDot is to help entrepreneurs create, launch and operate their businesses by providing professional mentoring and business education programs that maximize the opportunity for success, resulting in incremental economic growth in revenue and jobs.

Contact: Fred Hathaway | fhathaway@entredot.org 919-270-9491 | www.entredot.org | 201 W. Chatham St, Cary, NC 27511

16 Exit Event - ExitEvent's mission is to build stronger startup communities. We report and break [news](#) and opinion on startups and the startup ecosystem, including funding, launches, events, breakthroughs, trends, reviews, and seismic shifts. ExitEvent is also building a nationwide [startup network](#), to which it offers [directories and profiles](#), [event calendars](#), startup-only message boards, a discounted services marketplace, and a startup need fulfillment area.

Contact: Laura Baverman | info@exitevent.com | <http://exitevent.com/index.asp>

17 First Flight Venture Center - First Flight Venture Center (FFVC) is a highly successful technology incubator for emerging companies in the IT, mobile, life science, medical device and green tech market segments. FFVC has graduated over 250 companies and currently hosts 42 tenants.

Contact: Ronda Closner | ronda@firstflightventure.org 919-622-5000 | www.ffvcnc.org | 2 Davis Drive, RTP, NC 27514

18 Forward City - We bring together entrepreneurial communities to provide resources, knowledge and connections for businesses to succeed. Forward City, previously Triangle Entrepreneurship Week, gathers local leaders, investors, supporters and entrepreneurs share their knowledge, resources, and connections during our sessions and events over one week.

Contact: Jon Leonardo | Jon@ForwardCity.com | www.forwardcity.com

19 Groundwork Labs - Groundwork Labs is a community supported "no strings attached" accelerator funded by NC IDEA. We provide everything you would expect from an accelerator - space, mentors, and connections - with two differences: we do not invest money nor take an equity share, and we do not have a common start/end date - we accept 2-4 teams each month for the three month program.

Contact: John Austin | john@groundworklabs.com 919-913-8053 | www.groundworklabs.com

20 Healthcare Business Women's Association - To further the advancement and impact of women in healthcare worldwide. The HBA accomplishes this by: Providing educational opportunities to develop cutting-edge industry knowledge and leadership skills. Providing opportunities for networking, creating greater visibility for individuals in the industry, and fostering mentoring relationships.

Contact: Nannette Stangle-Castor | nsc@innovectortech.com | www.hbanet.org/chapters/rtp | 4721 Emperor Blvd, Durham, NC 27703

21 HQ Raleigh - HQ Raleigh is a physical space / [coworking space](#) that is designed to provide an environment that empowers, fosters, and cultivates companies that produce long-term job growth and positive social impact. HQ Raleigh addresses two challenges that entrepreneurs face: building a trusted support community and gaining access to flexible, affordable office space.

Contact: Liz Tracy | ltracy@hqraleigh.com 919.300.6917 | www.hqraleigh.com | 310 S. Harrington Street Raleigh, NC 27601

22 ibiliti - ibiliti is a division of the [North Carolina Hospital Association \(NCHA\)'s Strategic Partners](#). We are committed to assisting novel medical ideas reach patients at optimal speed and minimal cost anywhere in the country. We're facilitators of the process, supporting ideas with the resources needed to reach the ultimate destination: patients. And, for those who partner with us in this enterprise, we provide a front row seat to the innovation process.

Contact: Cindy Clark | cclark@ibiliti-nc.com | www.ibiliti-nc.com | 4505 Emperor Blvd, Suite 220, Durham, NC 27703

23 Launch Chapel Hill - Launch Chapel Hill is a start-up accelerator located in Downtown Chapel Hill, NC. Twice a year we accept a new class of high-potential entrepreneurs who are committed to building their early-stage, high-potential businesses into self-sustaining enterprises. Launch provides the support, tools and knowledge needed to decrease risks, reduce go-to-market time, and accelerate the growth of your start-up.
Contact: Dina Mills | dina@launchchapelhill.com 919-423-2770 | www.launchchapelhill.com | 321 Rosemary Street, Chapel Hill, NC 27516

24 Morrisville Chamber of Commerce - Founded in 1990, the Morrisville Chamber of Commerce is a membership-based organization that is an active force in bringing new business and development into Morrisville. Located in the White Ventures Chamber Building on Town Hall Drive, the Morrisville Chamber of Commerce is dedicated to the continued growth and prosperity of Morrisville.
Contact: Carlotta Ungaro | carlotta@morrisvillechamber.org 919.463.7159 | www.morrisvillechamber.org | White Ventures Chamber Building, 260 Town Hall Drive, Suite A, Morrisville, NC 27560

25 National Association of Women Business Owners (NAWBO) - The National Association of Women Business Owners (NAWBO) is the largest and loudest voice for women business owners in the United States. We provide education, public advocacy and access to premium resources through our national and local corporate partners.
Contact: Janice Coulter | janicec@nc.rr.com | www.nawbo-raleigh.org

26 NC Department of Commerce - International Trade Division - North Carolina's International Trade Division has experts around the world to help companies grow international sales. The Division, through two domestic and seven foreign office locations, provides expert assistance to North Carolina firms seeking overseas market opportunities.
Contact: Jean Davis | jdavis@nccommerce.com 919-716-7193 | www.nccommerce.com/trade | 301 N. Wilmington Street, 4320 Mail Service Center, Raleigh, NC 27699-4320

27 NC IDEA - NC IDEA serves as a catalyst for young, high-growth, technology companies in North Carolina that need help bridging the gap between initial product development and private equity funding. The organization helps these innovative companies mainly by providing early financing in the form of grants, accelerating the creation of new North Carolina companies and jobs.
Contact: Andrea Cook | acook@ncidea.org 919-941-5600x109 | www.ncidea.org | 334 Blackwell Street, Suite B-015, Durham, NC 27701

28 NC Rural Economic Development Center - The Rural Center manages two small business lending programs available through banks across North Carolina. The programs which have funding of \$46 million are designed to help reduce risk, allowing banks to make loans that otherwise wouldn't meet their lending criteria.
Contact: Tom Wall | twall@ncruralcenter.org 919-250-4314 | www.ncruralcenter.org | 4021 Cary Drive, Raleigh, NC 27610

29 NC State Entrepreneurship Initiative - The EI distinguishes itself by encouraging multi-disciplinary participation on every level — faculty, staff, industry, and most importantly, students. Our desire is to build a community both within and beyond the university that thrives on a creative, immersive entrepreneurial experience for all.
Contact: Tom Miller | tkm@ncsu.edu | <http://ei.ncsu.edu/> | 920 Main Campus Drive, Campus Box 7113, Venture II, Suite 500, Centennial Campus, NC State University, Raleigh, NC 27695

30 NC World Trade Association - The North Carolina World Trade Association (NCWTA) has been serving professionals since 1964 and is one of the oldest and most respected associations in the North Carolina. NCWTA is a support organization helping companies interested in growing their business internationally.
Contact: Teresa Spangler | Teresa@plazabridgegroup.com 919-349-8894 | www.ncwta-triangle.org | 112A Broadway, Durham, NC 27519

31 NEXT Pre-Accelerator - NEXT is the #1 pre-accelerator program that helps committed early stage startup teams to get into accelerators. NEXT consists of 3 hour weekly sessions for five weeks. Teams are expected to hustle outside the session and complete a set of deliverables each week.
Contact: John Austin | john@groundworklabs.com | <http://www.swnext.co/events/triangle-next>

32 North Carolina Biosciences Organization (NCBIO) - The North Carolina Biosciences Organization (NCBIO) is the trade association for North Carolina's life science community. As a statewide nonprofit advocacy organization, NCBIO works with federal, state and local officials to improve North Carolina's attractiveness as a location for life science discovery, innovation and commercialization.
Contact: Jennifer Malloy | jmalloy@ncbioscience.net 919-281-8960 | www.ncbioscience.net | 4505 Emperor Blvd. Suite 220, Durham, NC 27703

33 North Carolina Biotechnology Center and Library - NCBiotech supports life sciences entrepreneurs through a variety of activities, including: - Low-interest loans to biotech companies - BATON, a network of prequalified service providers and entrepreneurs - Corporate and industry-academic partnering facilitation - Connecting NC companies with angel/VC investors - Grants supporting career development and technology transfer. **The NCBiotech Library's** expertise and resources are focused on the commercial and economic aspects of biotechnology across industry sectors. The library provides access to market reports, drug development databases, industry trend reports, scientific literature, and custom research and advice from professional research librarians. Contacts: Rob Lindberg | rob_lindberg@ncbiotech.org 919-541-9366 | www.ncbiotech.org | Karin Shank | karin_shank@ncbiotech.org 919-549-8852 | www.ncbiotech.org/resource-library/library-services | 15 TW Alexander Drive Post Office Box 13547, RTP, NC

34 North Carolina Technology Association (NCTA) - NCTA is the statewide membership and trade association for the technology community in North Carolina. NCTA helps its members grow regionally and compete globally by actively connecting business decision makers, educating government officials on issues relevant to the technology industry and providing valuable educational and executive networking events. Contact: Alison Gordon | agordon@nctechnology.org 919-856-0393 | www.nctechnology.org | 4020 Westchase Boulevard, Suite 350, Raleigh, NC 27607

35 Packard Place - Packard Place is the hub for entrepreneurship and innovation in Charlotte. Our mission is to develop fast-growth businesses and the professional community to drive them. Packard Place allows startups and innovative organizations to be housed in one physical location in the heart of Uptown. Contact: Adam Hill | ahill@packardplace.us | <http://packardplace.us> | 222 South Church Street Charlotte, NC 28202

36 Partnership for Defense Innovation - The Partnership for Defense Innovation (PDI) provides a full service engineering & design facility with a staff comprised of former Special Forces/Special Mission Unit operators and academically trained engineers and technicians. PDI runs the Defense & Security Technology Accelerator. The mission of the DSTA Program is to assist entrepreneurs, innovators and young companies in the development and marketing of technologies and services, with dual use applications in security, defense and intelligence, to the government. Contact: R. Scott Perry | scott.perry@ncpdi.org 910-307-3000 | www.ncpdi.org | 455 Ramsey Street, Fayetteville, NC 28301

37 PTP Next - Through a highly competitive annual business competition, PTP Next provides promising Triad entrepreneurial companies with access to grants and support while fostering a culture of entrepreneurship, innovation and economic engagement through targeted networking and educational events. Contact: <http://ptpNext.com/contact/>

38 Greater Raleigh Chamber of Commerce - The mission of the Greater Raleigh Chamber of Commerce is to sustain and further develop a thriving economy and to enhance our community's quality of life. Our action plan outlines the ways in which our individual departments carry out our mission. Contact: Jennifer Bosser | jboss@raleighchamber.org | www.raleighchamber.org | 800 S. Salisbury St., Raleigh, NC 27602

39 Research Triangle Regional Partnership - As the Research Triangle Regional Partnership (RTRP), our mission is pretty simple: Keep good things happening in the region. That means working closely with businesses, educational institutions and government organizations, continuing to foster the innovation and collaboration that have put us at the top of all those "Best places to live and work" lists. Contact: Charles Hayes | chayes@researchtriangle.org 919-334-4074 | www.researchtriangle.org/ | PO Box 80756 | RDU International Airport, NC 27623

40 Ruby on Rails Meetup - So you want to learn Ruby and Rails? Don't have much experience with programming in general? This is the meetup for you! We're going to try out a new meetup specifically for Ruby beginners, focusing on topics such as installation, basic overviews, and creating applications. It will be hands on, with time for both structure and exploration. Contact: <http://www.triangleruby.com/>

41 Small Business Center at Wake Technical Community College - The Wake Tech Small Business Center (SBC) is a state-funded organization which is part of the Small Business Center Network of North Carolina ([SBCN](http://www.sbcnc.org)). The SBC provides small business owners with information they need for starting or expanding a small business through confidential, one-on-one counseling along with various [seminars](#), workshops, classes, and access to a [resource library](#) at zero cost to the participant.

Contact: Theresa Peaden | trpeaden@waketech.edu 919-335-1007 | sbc.waketech.edu | 3434 Kildaire Farm Road, Cary, NC 27518

42 Small Business Technology Development Center (SBTDC) - SBTDC technology counselors assist your business with: Commercialization •Identification of and application to R&D funding sources, Strategic planning, Business planning, Financial planning, Partnering/licensing, Assembling the team, Fundamental intellectual property support, Identifying and accessing R&D funding sources like the Small Business Innovation Research (SBIR) program.

Contact: John Ujvari | sbir@sbtcd.org 919-962-8297 | www.sbtcd.org | CB#1823, Chapel Hill, NC 27713

43 Startup and Play - Our main goal is to help create a groundswell of support for consumer-facing Triangle startups. We passionately believe that the Triangle community is stronger if we all work together. As such, we want to connect all of the cool, young companies directly with the community at large and with each other. Ultimately, we want to help bridge the Durham-Chapel Hill-Raleigh ecosystems through a collective celebration of entrepreneurship! Startup and Play holds socials throughout the Triangle.

Contact: Will Hardison | will@growafanbase.com | www.startupandplay.com

44 Small Business Center at Durham Technical Community College - The SBC provides small business owners with information they need for success, including advice on marketing, sales, bookkeeping, and management. We offer, at little or no cost, the following services: Confidential counseling to help you deal with your business needs; Training and technical assistance in starting your business; Business skill seminars, workshops, and courses; Resource and referral services - your one stop entrepreneur's shop; and A library with small business publications and literature.

Contact: LaShon Harley | harleyl@durhamtech.edu 919-536-7241x4501 | www.durhamtech.edu | The Southbank Building, 3rd Floor, Durham, NC 27701

45 SOAR for Female Entrepreneurs – SOAR wants to address the proven funding gap facing promising female entrepreneurs starting scalable businesses in the Triangle with concrete actions. We will connect these women with advisors, colleagues, ideas and access to capital resources.

Contact: Adam Klein | aklein@americanunderground.com | www.soartriangle.com

46 The Research Triangle Foundation - The Research Triangle Park is home to more than [170 global companies](#), including IBM, GSK, Syngenta, RTI International, Credit Suisse, and Cisco, that foster a culture of scientific advancement and competitive excellence. RTP is located between three major universities: [Duke University](#) in Durham, [North Carolina State University](#) in Raleigh, and the [University of North Carolina](#) at Chapel Hill.

Contact: Bob Geolas | geolas@rtp.org | www.rtp.org | 12 Davis Dr., RTP, NC 27709

47 The Startup Factory – The Startup Factory, the most highly capitalized technology accelerator in the southeast, runs an intensive, three-month program customized for early stage companies. Startups receive \$50,000 in seed capital, hands-on mentorship, and access to an ever-widening network of active angels, veteran startup founders, and experienced technology experts.

Contact: Chris Heivly | chris@thestartupfactory.co | www.thestartupfactory.co | 334 Blackwell Street, Suite B005, Durham, NC 27701

48 TiE Carolinas - The TiE organization is in over 57 countries & TiE Carolinas is the local chapter. We foster entrepreneurs by providing monthly workshops & wonderful informative programs to facilitate growth in all areas of development. TiE Carolinas also provide wonderful outreach into the community at large.

Contact: Bindu Singh | ed@tiecarolinas.org 919-247-2692 | www.carolinas.tie.org | 8311 Brier Creek Pkwy STE, Raleigh, NC 27617

49 Triangle Startup Weekend – Powered y Google for Entrepreneurs, Triangle Start Weekend is a series of weekends designed to help individuals interested in entrepreneurship to build a company over the weekend.

Contact: triangle@startupweekend.org | <http://triangle.startupweekend.org/>

50 UNC Kenan Flagler's Center for Entrepreneurial Studies - At UNC Kenan-Flagler, an entrepreneurial spirit is engrained in the school's culture. Since 1997, the Center for Entrepreneurial Studies has offered students, staff and faculty the resources to identify and evaluate valuable entrepreneurial opportunities, as well as get connected to mentors and coaches in one of the nation's most vibrant entrepreneurial hotspots, Research Triangle Park (RTP). Programs for startups include, Carolina Challenge and Launching the Venture.

Contact: Contact: Patrick Vernon | pvernon@unc.edu | www.kenan-flagler.unc.edu/entrepreneurship

51 Wake County Economic Development - Wake County Economic Development (WCED) is the lead economic development agency for Wake County. As such, WCED has extensive in-house resources as well as a vast network of contacts across a variety of organizations to help support interests and answer questions of entrepreneurs and small businesses.

Contact: Adrienne Cole | acole@raleighchamber.org | www.raleigh-wake.org | 800 S. Salisbury St., Raleigh, NC 27602

52 Wake Tech/Wells Fargo Center for Entrepreneurship –Wake Tech partnered with Wells Fargo to create the Center for Entrepreneurship to offer targeted programs that increase the health of the local entrepreneurial community. Programs include open business planning immersion courses and courses for specific audiences like veterans, Ask A LAWYER and ASK A CPA DAYS, scholarships for students and aspiring entrepreneurs and startup pitch competitions.

Contact: Katie Gales | kagales@waketech.edu | 919-335-1004 | waketech.edu/programs-courses/non-credit/build-your-business/center-entrepreneurship

53 Women in BIO - Women In Bio is an organization of professionals committed to promoting careers, leadership, and entrepreneurship of women in the life sciences.

Contact: Susan Nichols | susanbnichols6@aol.com | www.womeninbio.org/wib-chapters/rtp/

54 Women Presidents' Organization (WPO) and The Woman's Advantage - The Women Presidents' Organization is a group of women who each own and run multimillion-dollar businesses. This roundtable, limited to 20 non-competing women entrepreneurs, meets monthly to discuss members' problems/opportunities and arrive at solutions. The Woman's Advantage Program™ is an opportunity for women who own small businesses to grow them to \$1 Million or more over a two-year period. The group is strictly limited to 12 members, and no direct competitors are allowed within the group.

Contact: Mary Cantantdo | mary@womanbusinessowner.com | www.WomenPresidentsOrg.com

55 Work In The Triangle, Smarter From Any Angle – This is a proactive, regionally collaborative talent attraction campaign aimed at cultivating talent and growing industries here in the Triangle.

Contact: Kelly Maness | kmaness@raleighchamber.org 919-664-7071 | www.raleighchamber.org | 800 S. Salisbury St., Raleigh, NC 27602