

INNOVATORS REPORT

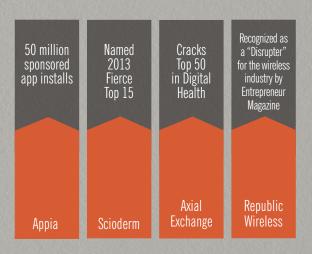
2013 Trends in North Carolina Entrepreneurship



The Innovators Report is made possible by generous gifts to the CED Annual Fund. Thank you to our many supporters! For more information on how to contribute, please visit www.cednc.org/donate.

MAJOR NC EVENTS

COMPANY MILESTONES



MERGERS & ACQUISITIONS*

DSM Pharmaceuticals	Patheon	\$2.6 billion
Santarus	Salix Pharmaceuticals	\$2.6 billion
PRA International	Kolberg, Kravis & Roberts	\$1.3 billion
Solstas Lab Partners	Quest Diagnostics	\$570 million
Medicago	Mitsubishi Tanabe Pharma	\$357 million
Advanced Liquid Logic	Illumina	\$96 million
Exam Design	Pearson VUE	
Geomagic	3D Systems	
GrassRoots Biotechnology	M onsanto	
Novella Clinical	Quintiles	
Secure Enterprise Computing	Agio Technology	
Tekelec	Oracle	
ACQUIRED		*Partial listing

DEALS & PARTNERSHIPS





260 TOTAL INVESTMENTS

134

 LIFE SCIENCE
 \$275,486,045

 Equity
 \$244,728,800

 Grants/Awards
 \$30,757,245

 Biopharma: 62 deals
 Medtech: 49 deals
 Other: 23 deals

106

 TECH
 \$116,873,094

 Equity
 \$116,139,075

 Grants/Awards
 \$508,230

 Crowdfunding
 \$225,789

19

1

OTHER Equity.....\$173,107

TOTAL MONEY RAISED \$461,241,481

WHO'S INVESTING: 108 TOTAL UNIQUE FUNDERS*

3G Capital
ABS Capital Partners
Acadia Woods Partners
Acorn Innovestments
Aisling Capital
Allscripts Open App Challenge
Alta Partners
American Heart Association's Science
& Technology Accelerator Program

& Technology Accelerator Program
ARCH Venture Partners

Bay Area Lyme Foundation Biogenerator and The Helix Fund

of St. Louis, Missouri BlueTree Allied Angels Brenden Family Growth Fund Broadview Ventures

Bull City Venture Partners
Camden Partners

Canaan Partners

Hatteras Venture Partners Healthbox

HIG Capital

IDEA Fund Partners

IMAF-Cape Fear

IMAF-RTP

1 SEATTLE

Independence Blue Cross

MIDWEST

MCG Capital Corporation

Medimmune LLC
Michael J. Fox Foundation

Morgenthaler Ventures

Morningside Technologies
Mountain Group Capital

3 CANADA

North Carolina

Biotechnology Center Novak Biddle Venture Partners Novartis Venture Funds

Novel TMT Ventures Ltd NSF

Pappas Ventures

NORTHEAST

10 24

Postcode Lottery
Green Challenge

PTV Sciences

QuestMark Partners, LP

Relevance Capital Inc.

Revolution Growth Fund

Rex Health Ventures

River Cities Capital Funds

Riverside Partners

RiverVest Venture Partners

RTP Capital

S-Grupp Capital Management

SJF Ventures

Southern Capitol Ventures

Spray Venture Partners

Sumitomo Corp

Synergy Life Science Partners

3 ASIA

Syngenta Ventures

EUROPE

CALIFORNIA 10

Capital Communications CDPQ Inc.

Care Capital

Carmel Ventures

CDP Capital Private Equity

Contender Capital

Domain Associates

DreamIT Ventures

E Merge SA

FCA Venture Partners

FINISTERE VENTURES

FirstMark Capital

Fletcher Spaght Ventures

Forbion Capital Partners

Fortis Capital Holdings

Fulcrum Equity Partners

Gemini Israeli Ventures

Globespan Capital Partners
Grotech Ventures

Harbert Venture Partners

Harris & Harris Group

NORTH CAROLINA

10

1

SOUTHEAST

Innotech Advisers
Intel Capital Corp
Intersouth Partners
Life Science Angels
Lookout Capital
Lord Baltimore Capital
Lumira Capital Corp
Madison River Ventures
Massey Burch Capital Corporation

MID-ATLANTIC

MPM Capital LLC
MSouth Equity Partners
NCIDEA
New Enterprise Associates
NIH
North Atlantic Capital

Patient-Centered Outcomes Research Institute Pearl Street Venture Funds Piedmont Angel Network Plexus Capital Polaris Partners

Tech Stars Chicago Technology Partners Terracap Ventures The 3x5 Special Opportunity Fund The Aurora Funds The Missouri Technology Corporation Triangle Angel Partners Triangle Startup Footony

Triangle Startup Factory
Triathlon Medical Ventures

TVC Capital

TVM Capital GmbH

UNC Carolina Kickstart

Commercialization Award

Ventech SA

Wakefield Group

WRD Capital

*Institutional investors only