1. Aerie Pharmaceuticals
2. ChannelAdvisor
3. Chimerix
4. Heat Biologics
5. LipoScience
6. Ply Gem Holdings
7. Quintiles
8. Regado Biosciences
9. Stock Building Supply

REPORT SOURCES:
CED, National Venture Capital Association (NVCA), North Carolina Biotechnology Center, Ernst & Young, PricewaterhouseCoopers, SBIR.gov

The Innovators Report is made possible by generous gifts to the CED Annual Fund. Thank you to our many supporters! For more information on how to contribute, please visit www.cednc.org/donate.
### MAJOR NC EVENTS

#### COMPANY MILESTONES

- **50 million sponsored app installs**: Appia
- **Named 2013 Fierce Top 15**: Scioderm
- **Cracks Top 50 in Digital Health**: Axial Exchange
- **Recognized as a “Disruptor” for the wireless industry by Entrepreneur Magazine**: Republic Wireless

#### MERGERS & ACQUISITIONS*

<table>
<thead>
<tr>
<th>Company</th>
<th>Acquired by</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>DSM Pharmaceuticals</td>
<td>Patheon</td>
<td>$2.6 billion</td>
</tr>
<tr>
<td>Santarus</td>
<td>Salix Pharmaceuticals</td>
<td>$2.6 billion</td>
</tr>
<tr>
<td>PRA International</td>
<td>Kolberg, Kravis &amp; Roberts</td>
<td>$1.3 billion</td>
</tr>
<tr>
<td>Solstas Lab Partners</td>
<td>Quest Diagnostics</td>
<td>$570 million</td>
</tr>
<tr>
<td>Medicago</td>
<td>Mitsubishi Tanabe Pharma</td>
<td>$357 million</td>
</tr>
<tr>
<td>Advanced Liquid Logic</td>
<td>Illumina</td>
<td>$96 million</td>
</tr>
<tr>
<td>Exam Design</td>
<td>Pearson VUE</td>
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<tr>
<td>Geomagic</td>
<td>3D Systems</td>
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<tr>
<td>GrassRoots Biotechnology</td>
<td>Monsanto</td>
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<tr>
<td>Novella Clinical</td>
<td>Quintiles</td>
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<tr>
<td>Secure Enterprise Computing</td>
<td>Agio Technology</td>
<td></td>
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<tr>
<td>Tekelec</td>
<td>Oracle</td>
<td></td>
</tr>
</tbody>
</table>

*Partial listing

### DEALS & PARTNERSHIPS

- **ai Automated Insights**: Signs up Yahoo! Sports, Bloomberg, CBS and Gannett
- **Cempra**: Signs major deal with Baxter International
- **Chatham Therapeutics**: Signs major deal with Baxter International
- **POZEN**: Signs deal with Sanofi & Horizon Pharma
- **SciMetrika**: Lands $40 million contract with FDA
- **1 of 15 Google “Premier” Partners**: Signs $70 million deal with Toyama Chemical Company and a $58 million BARDA contract

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*Partial listing*
260 TOTAL INVESTMENTS

134
LIFE SCIENCE ......................... $275,486,045
Equity. ................................ $244,728,800
Grants/Awards. ........................ $30,757,245
Biopharma: 62 deals • Medtech: 49 deals • Other: 23 deals

106
TECH ................................. $116,873,094
Equity. ................................ $116,139,075
Grants/Awards. ........................ $508,230
Crowdfunding. ........................ $225,789

19
ADVANCED MANUFACTURING .... $68,709,235
Equity. ................................ $68,039,235
Grants/Awards. ........................ $670,000

1
OTHER  Equity. ........................ $173,107

TOTAL MONEY RAISED $461,241,481
WHO’S INVESTING: 108 TOTAL UNIQUE FUNDERS*

- 3G Capital
- ABS Capital Partners
- Acadia Woods Partners
- Acorn Investments
- Aisling Capital
- Allscripts Open App Challenge
- Alta Partners
- American Heart Association’s Science & Technology Accelerator Program
- ARCH Venture Partners
- Bay Area Lyme Foundation
- Biogenerator and The Helix Fund of St. Louis, Missouri
- BlueTree Allied Angels
- Brenden Family Growth Fund
- Broadview Ventures
- Bull City Venture Partners
- Camden Partners
- Canaan Partners
- Capital Communications CDPQ Inc.
- Care Capital
- Carmel Ventures
- CDP Capital Private Equity
- Contender Capital
- Domain Associates
- DreamIT Ventures
- E Merge SA
- FCA Venture Partners
- FINISTERE VENTURES
- FirstMark Capital
- Fletcher Spaght Ventures
- Forbes Capital Partners
- Fortis Capital Holdings
- Fulcrum Equity Partners
- Gemini Israeli Ventures
- Globespan Capital Partners
- Grotech Ventures
- Harbert Venture Partners
- Harris & Harris Group
- Hatteras Venture Partners
- Healthbox
- HIG Capital
- IDEA Fund Partners
- IMAF-Cape Fear
- IMAF-RTP
- Independence Blue Cross
- MCG Capital Corporation
- Medimmune LLC
- Michael J. Fox Foundation
- Morgenthaler Ventures
- Morningside Technologies
- Mountain Group Capital
- North Carolina Biotechnology Center
- Novartis Venture Funds
- Novel TMT Ventures Ltd
- NSF
- Pappas Ventures
- Postcode Lottery
- Green Challenge
- PTV Sciences
- QuestMark Partners, LP
- Relevance Capital Inc.
- Revolution Growth Fund
- Rex Health Ventures
- River Cities Capital Funds
- Riverside Partners
- RiverVest Venture Partners
- RTP Capital
- S-Grupp Capital Management
- SJF Ventures
- Southern Capitol Ventures
- Synergy Life Science Partners
- Syngenta Ventures

- 3 CANADA
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- NORTH CAROLINA
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- 3 ASIA
- EUROPE

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- 36

- 3

- 1

- 1

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*Institutional investors only